

Fortune 500 Financial Services Company

Case Study

Client Overview

A Fortune 500 financial technology company ran production infrastructure across 30 racks split between two co-location facilities, supporting core business applications with strict compliance requirements. Operating across multiple locations added operational stress, making it harder to enforce consistent cabling standards, rack labeling, and processes at scale.

Client Objective

The company needed to consolidate two co-location sites into a single primary data center without disrupting core services or missing SLAs. That required migrating racks and devices safely, working within tight weekend maintenance windows, and holding to strict cabling and labeling standards throughout. Full contingency and rollback plans were non-negotiable.

The goal was a clean, standardized consolidation — on budget, on a realistic timeline — with clear visibility into risk and change management for stakeholders at every stage.

Project Results



250+ DEVICES MIGRATED

From co-location facilities into a single main location



CONSOLIDATED SITE

That follows uniform installation, cabling, and labeling standards

PivIT's Solution

Rather than handing the client a fixed schedule, **EXTEND** built the migration timeline around available maintenance windows and managed risk, dependencies, and change through a formal project management process.

Site surveys and physical audits across every location came first, documenting each port connection and cable run. That documentation drove procurement: the right cable types and lengths, labeled and staged at the destination site before migration began. A dedicated pre-cabling phase front-loaded the bulk of the physical work, so when maintenance windows opened, install time was already significantly reduced.

During execution, EXTEND handled:

- **Secured transit and relocation** of full racks and individual devices
- **Reconnection of facilities and patch cabling** to strict labeling and management standards
- **Device power-on and network visibility confirmation** alongside the client's remote team
- Post-phase lessons-learned reviews carried into each subsequent migration

Why PivIT?

PivIT's EXTEND team owns the entire consolidation, with a single point of accountability. Clients get consistent communication when timelines or risks shift, and no surprises at go-live. We close projects on budget, ahead of schedule, and to the client's operational and compliance requirements.